## (MARK ONE)

|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 1999
OR

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| | TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934
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For the transition period from $\qquad$ to $\qquad$
COMMISSION FILE NUMBER 1-10113
HALSEY DRUG CO., INC.

(Exact name of registrant as specified in its charter)

| New York | 11-0853640 |
| :---: | :---: |
| (State or other Jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 695 N. Perryville Road |  |
| Rockford, Illinois | 61107 |
| (Address of Principal executive offices) | (Zip Code) |

(815) 399-2060
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES $|X|$ NO |_|
As of May 13,1999 the registrant had $14,286,444$ shares of Common Stock, $\$ .01$ par value, outstanding.

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PART I. FINANCIAL INFORMATION
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ITEM 1. FINANCIAL STATEMENTS HALSEY DRUG CO., INC. AND SUBSIDIARIES

| (Amounts in thousands) | (UNAUDITED) |  |
| :---: | :---: | :---: |
|  | 1999 | 1998 |
|  | MARCH 31 | DECEMBER 31 |
| CURRENT ASSETS |  |  |
| Cash and cash equivalents | \$ 888 | \$ 1,850 |
| Accounts Receivable - trade, net of allowances for doubtful accounts of \$101 |  |  |
|  |  |  |
| December 31, 1998, respectively | 1,971 | 1,439 |
| Other receivable | 34 |  |
| Inventories | 4,657 | 6,354 |
| Prepaid insurance and other current assets | 84 | 148 |
| Total current assets | 7,634 | 9,791 |
| PROPERTY PLANT \& EQUIPMENT, NET | 4,516 | 4,787 |
| OTHER ASSETS | 1,375 | 1,335 |
| TOTAL ASSETS | \$13,525 | \$15,913 |


| (Amounts in thousands) | (UNAUDITED) 1999 MARCH 31 | DECEMBER 31 |
| :---: | :---: | :---: |
| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| CURRENT LIABILITIES |  |  |
| Convertible bridge loans | \$ 8,933 | \$ 7,533 |
| Notes payable | 2,763 | 2,817 |
| Department of Justice settlement | 300 | 300 |
| Accounts payable | 1,215 | 1,834 |
| Accrued expenses | 3,879 | 3,972 |
| Total current liabilities | 17,090 | 16,456 |
| CONVERTIBLE DEBENTURES | 26,187 | 26,187 |
| OTHER LONG-TERM DEBT | 2,148 | 2,223 |
| CONTINGENCIES | -- | -- |
| STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| Common stock - \$.01 par value; authorized |  |  |
| 40,000,000, shares; issued and outstanding |  |  |
| 14,260,715 shares at March 31,1999 and |  |  |
| 14,003,609 shares at December 31, 1998 | 147 | 144 |
| Additional paid-in capital | 29,445 | 29,113 |
| Accumulated deficit | $(60,503)$ | $(57,221)$ |
|  | $(30,911)$ | $(27,964)$ |
| Less: Treasury stock - at cost - $(439,603$ shares at March 31, 1999 and December 31, 1998) | (989) | (989) |
| Total stockholders' equity (deficit) | $(31,900)$ | $(28,953)$ |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 13,525 | \$ 15,913 |

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) 



| Amounts in thousands | THREE MONTHS ENDED MARCH 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |
| Cash flows from operating activities |  |  |  |
| Net loss | \$ (3,282) | \$ | $(1,781)$ |
| Adjustments to reconcile net loss to net cash used in operating activities |  |  |  |
| Depreciation and amortization | 329 |  | 290 |
| Provision for loss on accounts receivable | -- |  | (64) |
| Changes in assets and liabilities |  |  |  |
| Accounts receivable | (530) |  | 31 |
| Other receivable | (28) |  | (150) |
| Inventories | 1,698 |  | (70) |
| Prepaid insurance and other current assets | 57 |  | 87 |
| Accounts payable | (619) |  | $(3,004)$ |
| Deferred gain | - |  | $(1,900)$ |
| Accrued expenses | 242 |  | (854) |
| Total adjustments | 1,147 |  | $(5,634)$ |
| Net cash used in operating activities | $(2,135)$ |  | $(7,415)$ |
| Cash flows from investing activities |  |  |  |
| Capital expenditures | (57) |  | (254) |
| (Decrease) increase in other assets | (40) |  | $(1,443)$ |
| Net cash used in investing activities ......... | (97) |  | $(1,697)$ |

Cash flows from financing activities


Supplemental disclosure of noncash activities:
Quarter ended March 31, 1999
The Company issued 257,106 shares of common stock as payment for $\$ 335,022$ of accrued interest.

The accompanying notes are an integral part of these statements

HALSEY DRUG CO., INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)

Three months ended March 31, 1999
Amounts in thousands except per share data
(UNAUDITED)

|  | Common $\$ .01$ par value |  | Stock <br> Additional Paid-in Capital | Accumulated Deficit | Treasury Stock, at cost |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | Shares | Amount |  |  | Shares | Amount | Total |
| Balance January 1, 1999 | 14,443,208 | \$144 | \$29,113 | \$ (57, 221) | 439,603 | \$(989) | \$ 28,953$)$ |
| Net Loss for the three months ended March 31, 1999 |  |  |  | $(3,282)$ |  |  | $(3,282)$ |
| Issuance of shares as payment of interest | 257,106 | 3 | 332 |  |  |  | 335 |
| Balance at March 31, 1999 | 14,700,314 | \$147 | \$29,445 | \$ $(60,503)$ | 439,603 | \$(989) | \$ $(31,900)$ |

The accompanying notes are an integral part of this statement
(UNAUDITED)
NOTE 1 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Halsey Drug Co., Inc. and subsidiaries (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary to present fairly the financial position, results of operations and changes in cash flows for the three months ended March 31, 1999 have been made. The results of operations for the three months period ended March 31, 1999 are not necessarily indicative of the results that may be expected for the full year ended December 31, 1999. The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto for the year ended December 31, 1998 included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission.

As of March 31, 1999, the Company had a working capital deficiency of approximately $\$ 9,456,000$ and an accumulated deficit of approximately $\$ 60,503,000$. The Company has incurred a loss of approximately $\$ 3,282,000$ during the three months ended March 31, 1999.

Note 2 - Inventories (Amounts in thousands)

Inventories consists of the following:

--------
$\$ \quad 1,263$ 960
2,434

\$ 4,657 =======

December 31, 1998
--------------------
\$ 2,675
1,166
2,513
-------
\$ 6,354
=======

Borrowings under long-term debt consist of the following at March 31, 1999 and December 31, 1998.

|  | $\begin{aligned} & \text { (Amoun } \\ & 1999 \end{aligned}$ | $\begin{gathered} \text { busands) } \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Department of Justice Settlement | \$1,900 | \$1,975 |
| Other | 548 | 548 |
| Less current maturities | $\begin{array}{r} 2,448 \\ (300) \end{array}$ | $\begin{array}{r} 2,523 \\ (300) \end{array}$ |
|  | \$2,148 | \$2,223 |

## NOTE 4 - Contingencies

The Company currently is a defendant in several lawsuits involving product liability claims. The Company's insurance carriers have assumed the defense for all product liability and other actions involving the Company. The final outcome of these lawsuits cannot be determined at this time, and accordingly, no adjustment has been made to the consolidated financial statements.

Note 5 - Comprehensive Income

The Company adopted the provisions of Statement of Financial Accounting Standards No. 130 (SFAS 130), Reporting Comprehensive Income, in the first quarter of 1998, which requires companies to disclose comprehensive income separately of net income from operations. Comprehensive income is defined as the change in equity during the period from transactions and other events and circumstances from non-ownership sources. It includes all changes in equity during a period, except those resulting from investments by owners and distributions to owners. The adoption of this statement had no effect on the Company for the quarters ended March 31, 1999 or 1998.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS


The Company's net sales for the three months ended March 31, 1999 of $\$ 3,224,000$ represents an increase of $\$ 1,329,000$ ( $70.1 \%$ as compared to net sales for the three months ended March 31, 1998 of $\$ 1,895,000$. This increase is a result of recapturing market share that had been lost in the prior year because the Company lacked working capital in the first quarter of 1998 to maintain sufficient inventories for sale. Further, the sales increase reflects aggressive selling efforts by the Company's sales force.

Cost of Goods Sold

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For the three months ended March 31, 1999, cost of goods sold increased by approximately $\$ 316,000$ as compared to the three months ended March 31, 1998 The increase for 1999 is attributable to greater manufacturing activity associated with the sales increase. Gross margin as a percentage of sales for the three months ended March 31, 1999 was (13.2\%) as compared to (75.8\%) for the three months ended March 31, 1998. The improvement in gross margin is mainly attributable to improvements in manufacturing efficiencies and the elimination of certain non core manufacturing activities in California.

Selling, General and Administrative Expenses

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Selling, general and administrative expenses as a percentage of sales for the three months ended March 31, 1999 and 1998 were $56.5 \%$ and $83.7 \%$, respectively. Overall these expenses in the first three months of 1999 increased $\$ 234,000$ over the same period in 1998. The increase is primarily attributable to the increased costs of litigation (\$150,000) and professional services (\$50,000).

Research and Development Expenses

Research and development expenses as a percentage of sales for the three months ended March 31, 1999 and 1998 was $5.5 \%$ and $11.7 \%$, respectively. The Company's research and development program continues to concentrate its efforts toward the submission of new products to the FDA.

For the three months ended March 31, 1999, the Company had net loss of $\$ 3,282,000$ as compared to a net loss of $\$ 1,781,000$ for the three months ended March 31, 1998. Included in results for the three months ended March 31, 1998 is other income of $\$ 1,900,000$ that had been recorded in September, 1997 as a deferred gain on the sale of certain assets to Mallinckrodt. This transaction contained certain future requirements that were met in the first quarter of 1998.

Liquidity and Capital Resources

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At March 31, 1999, the Company had cash and cash equivalents of $\$ 888,000$ as compared to $\$ 1,850,000$ at December 31, 1998. The Company had a working capital deficiency at March 31,1999 of $\$ 9,456,000$ and $\$ 6,665,000$ at December 31, 1998.

The Company secured bridge financing from Galen Partners III, L.P., Galen Partners International III, L.P., Galen Employee Fund III, L.P. (collectively, "Galen") and certain other investors in the aggregate amount of $\$ 9,504,111$, funded through eight separate bridge loan transactions between the period from August through and including March, 1999 (collectively, the "Bridge Loans"). These bridge loans bear interest at $10 \%$ per annum, are secured by a first lien on all of the Company's assets and have a maturity date of May 30 , 1999. Approximately $\$ 9,120,000$ in the principal amount of the bridge loans were advanced by Galen. These bridge loans are evidence by $10 \%$ convertible senior secured promissory notes which are convertible at any time prior to maturity into shares of the Company's Common Stock at a conversion price of approximately $\$ 1.368$ per share with respect to approximately $\$ 7,820,000$ of such indebtedness, $\$ 1,331$ per share with respect to approximately $\$ 284,000$ of such indebtedness, and $\$ 1.197$ per share with respect to approximately $\$ 1,400,000$ of such indebtedness, for an aggregate of $7,099,338$ shares of common stock (such conversion prices equal the fair market value of the Common Stock at the date of issuance of the convertible promissory notes). In addition, in consideration for the extension of the Bridge Loans, the Company issued common stock purchase warrants to Galen and the other investors in the Bridge Loans, to purchase an aggregate of approximately $1,009,909$ shares of the Company's common stock (representing warrants to purchase 50,000 shares of Common Stock for each $\$ 1,000,000$ in principal amount of the Bridge Loans). The Bridge Loan warrants are substantially identical to those issued by the Company in its Debenture and Warrant Offering completed on March 10, 1998.

The Bridge Loans were obtained by the Company in order to provide necessary working capital. In view of the Company's current cash reserves and projections for revenues through May 30, 1999, the Company will be unable to satisfy the Bridge Loans in full at the stated maturity date of May 30, 1999. Galen, the holder of approximately $96 \%$ of such indebtedness, has indicated to the Company a willingness to cooperate in the restructuring of the indebtedness evidenced by the Bridge Loans to extend the maturity date of such debt and/or convert the debt into common stock or longer-term convertible indebtedness. The terms of such restructuring will depend, to a large extent, on the terms and timing of any third-party investment, as described below. Accordingly, the terms of any such restructuring have yet to be agreed to by the parties and will be subject to the negotiation and reparation of definitive agreements.

The Company is in negotiations with an unaffiliated third party concerning the terms of a proposed investment on the Company in an amount of up to $\$ 15$ million, to be funded in three equal increments based on the achievement of certain milestones. The structure of the investment will likely take the form of convertible debentures and common stock warrants, similar in many respects to the debentures and warrants issued by the Company in its March 10, 1998 offering. There can be no assurance given that these negotiations will result in terms acceptable to the Company and/or that if consummated, that the Company will be successful in achieving the milestones necessary to fund all or any portion of the proposed investment.

In the event the Company is successful in restructuring the Bridge Loans and completing a third party investment of the type and size described above, the Company will have sufficient cash reserves to satisfy its working capital requirements for at least the next 12 months. The Company is also seeking to secure a senior revolving line of credit from a banking institution. There can be no assurance, however, that the Company will be able to obtain such third party investment or a bank facility. If the Company is unable to complete the third party investment described above or obtain other sources of working capital, including a bank line of credit or proceeds from the issuance of debt and/or equity securities, the Company's cash reserves will be sufficient to satisfy the Company's working capital requirements for approximately two to three months. Failure to obtain a third party investment of the described above, a bank line of credit or alternative sources of financing of a comparable amount in the near term will materially adversely affect the Company's working capital position and financial condition and results of operations.

## YEAR 2000 COMPLIANCE

The Company is aware of issues associated with the programming code in existing computer systems as the Year 2000 approaches and has undertaken a compliance program to assess the Company's potential exposure to business interruptions due to the possible Year 2000 computer software failures, including necessary remediation and testing. In 1999, the Company installed a new information system, including hardware and software, which the Company believes, based on its testing, is Year 2000 compliant.

The Company is dependent upon its customers and suppliers in meeting its ongoing business needs. The Company's Year 2000 program includes identifying these third parties and determining, based on both written and verbal communication, that they are either in compliance or expect to be in compliance. Lack of compliance by a third party on whom the Company depends for critical goods or services could have a material adverse effect on the Company's operations in the absence of the third party's ability to meet the Company's needs through a contingency plan or the Company's ability to obtain the goods or services elsewhere.

Currently, the Company believes the largest area of exposure concerning the Year 2000 lies with third party suppliers of raw materials especially those located in foreign countries. The contingency plan to mitigate the disruption among these suppliers includes the buildup of critical raw material inventories. However, the extent to which this may be required has not yet been determined and therefore the cost and ability to accumulate such inventories cannot be estimated at this time.

In the event the Year 2000 issues were to disrupt the Company and its operations, such disruption may have a material impact on the Company and its results of operations. Given that no significant issues have arisen based on the assessments to date, the Company has identified a preliminary contingency plan and is prepared to make necessary corrections to its systems in the event a problems should occur. The Company will continue to assess the Year 2000 compliance issue on an on-going basis in an effort to resolve any Year 2000 issues in a timely manner.

On March 8, 1999, the Company secured a bridge loan from Galen Partners III,L.P., Galen Partners International III,L.P. and Galen Employee Fund III, L.P. (collectively, the "Galen Group") in the principal amount of $\$ 1,400,000$ (the "Bridge Loan"). The Bridge Loan bears interest at 10\% per annum, is secured by a first lien on all the Company's assets and has a maturity date of May 30 , 1999. The Bridge Loan is evidenced by $10 \%$ convertible senior secured promissory notes which are convertible at any time prior to maturity into shares of the Company's common stock at a conversion price of approximately $\$ 1.197$ per share (such conversion price equal to the fair market value of the Company's common stock at the date of issuance of the convertible promissory notes). In addition, in consideration for the extension of the Bridge Loan, the Company issued common stock purchase warrants to the Galen Group to purchase an aggregate of approximately 66,887 shares of the Company's common stock having an exercise price of approximately $\$ 1.197$ per share. The warrants issued in connection with the Bridge Loan are substantially identical to those issued in the Company's March 1998 Debenture and Warrant Offering.

During the quarter ended March 31, 1999, the Company issued an aggregate of 257,106 shares of the Company's common stock in satisfaction of $\$ 355,022$ of accrued interest on the Company's outstanding $5 \%$ convertible senior secured debentures due March 15, 2003 (the "Convertible Debentures").

Each of the persons comprising the Galen Group and the holders of the Convertible Debentures for which interest payments were made in Common Stock are accredited investors as defined in Rule 501 (a) of Regulation D promulgated under the Securities Act of 1933, as amended (the "Act"). The convertible notes and warrants issued in connection with the Bridge Loan and the Common Stock issued in satisfaction of interest payments under the Convertible Debentures were issued without registration under the Act in reliance upon Section 4(2) of the Act and Regulation D promulgated thereunder.

The Company was not required under the New York Business Corporation Law or the rules of the American Stock Exchange to obtain shareholder approval to authorize the issuance of the convertible notes and the warrants issued in the Bridge Loan or the issuance of the Common Stock issued in satisfaction of interest payments under the Convertible Debentures. Each of the convertible notes, warrants and shares of Common Stock were issued at, or with conversion or exercise prices equal to, the fair market value of the Common Stock at the time of issuance.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.
(a) The exhibits required to be filed as part of this Report on form 10-Q are listed in the attached Exhibit Index.
(b) Reports on Form 8-K. None.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HALSEY DRUG CO., INC.

Exhibit Description

No.

Financial Data Schedule, which is submitted electronically to the Securities and Exchange
Commission for information only and not filed.

This schedule contains summary financial information extracted from the Condensed Consolidated Statement of Financial Condition At March 31, 1998 (Unaudited) and the Condensed Consolidated Statement of Income for the Three Months Ended March 31, 1999 (Unaudited) and is qualified in its entirety by reference to such financial statements.

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\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1999 } \\
& \text { MAR-31-1999 } \\
& 888 \\
& 0 \\
& \text { 2,072 } \\
& 101 \\
& \text { 4,657 } \\
& \text { 7,634 } \\
& \text { 19,230 } \\
& \text { 14,714 } \\
& \text { 13,525 } \\
& \text { 17,090 } \\
& 0 \\
& 0 \\
& 147 \\
& 13,525 \\
& \text { 29,445 } \\
& \begin{array}{r}
3,224 \\
3,224 \quad 3,648
\end{array} \\
& \text { 3,648 } \\
& \text { 1,997 } \\
& \text { 2,421 } \\
& 858 \\
& (3,282) \\
& 0 \\
& (3,282) \\
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& 0 \\
& 0 \\
& (3,282) \\
& \text { (0.23) } \\
& \text { (0.23) }
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