(MARK ONE)
X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
--- EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 1997
OR
--- TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

COMMISSION FILE NUMBER 1-10113
halsey drug co., INC.
(Exact name of registrant as specified in its charter)
(718) 467-7500
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 50 days.

YES NO X

As of May 13,1997 the registrant had $13,988,434$ Shares of Common Stock, $\$ .01$ par value, outstanding.

## HALSEY DRUG CO., \& SUBSIDIARIES

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## PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS
HALSEY DRUG CO., INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

| (Amounts in thousands) | (UNAUDITED) |  |
| :---: | :---: | :---: |
|  | 1997 | 1996 |
|  | MARCH 31 | DECEMBER |
| CURRENT ASSETS |  |  |
| Cash and cash equivalents | \$ 21 | \$ 118 |
| Accounts Receivable - trade, net of allowances for doubtful accounts of \$454 |  |  |
| Other receivable | -- | 1,000 |
| Inventories | 3,699 | 3,758 |
| Prepaid insurance and other current assets | 195 | 252 |
| Total current assets | 4,336 | 5,354 |
| PROPERTY PLANT \& EQUIPMENT, NET | 5,798 | 6,222 |
| OTHER ASSETS | 392 | 406 |
|  | \$10,526 | \$11,982 |

[^0]| (Amounts in thousands) | $\begin{gathered} \text { (UNAUDITED) } \\ 1997 \\ \text { MARCH } 31 \end{gathered}$ | $\begin{array}{cc} 1996 \\ \text { DECEMBER } & \\ 31 \end{array}$ |
| :---: | :---: | :---: |
| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| CURRENT LIABILITIES |  |  |
| Bank overdraft | \$ 294 | \$ 286 |
| Due to Banks | 2,476 | 3,195 |
| Notes payable | 2,525 | 1,625 |
| Convertible Subordinated Debentures | 2,191 | 2,173 |
| Department of Justice settlement | 2,190 | 2,168 |
| Accounts payable | 4,124 | 4,533 |
| Accrued expenses | 4,880 | 3,575 |
| Total current liabilities | 18,680 | 17,555 |
| LONG-TERM DEBT | -- | 1,508 |
| CONTINGENCIES |  |  |
| STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| Common stock - \$.01 par value; authorized 20,000,000, shares; issued and outstanding $13,979,767$ shares at March 31,1997 and $13,175,708$ shares at December 31, 1996 | 139 | 131 |
| Additional paid-in capital | 25,327 | 23,316 |
| Accumulated deficit | $(32,631)$ | $(29,484)$ |
|  | $(7,165)$ | $(6,037)$ |
| Less: Treasury stock - at cost - ( 449,603 shares at March | (989) | $(1,044)$ |
| 31, 1997 and 474,603 shares at December 31, 1996) |  |  |
| Total stockholders' equity (deficit) | $(8,154)$ | $(7,081)$ |
|  | \$ 10,526 | \$ 11,982 |

## HALSEY DRUG CO., INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

| Amounts in thousands except per share data | For the Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31 |  |  |  |
|  | 1997 |  | 1996 |  |
| Net Sales ........ Cost of goods sold | \$ | 2,843 | \$ | 4,166 |
|  |  | 4,105 |  | 3,749 |
| Gross profit(loss) |  | $(1,262)$ |  | 417 |
| Research \& Development |  | 165 |  | 358 |
| Selling, general and administrative expenses |  | 1,460 |  | 1,377 |
| Loss from operations |  | $(2,887)$ |  | $(1,318)$ |
| Interest expense |  | 260 |  | 435 |
| Loss before income taxes |  | $(3,147)$ |  | $(1,753)$ |
| Provision for income taxes |  | -- |  | -- |
| Net loss | (\$ | 3,147) | (\$ | 1,753) |
| Net loss per common share | (\$ | 0.24) | (\$ | 0.22) |
| Average number of outstanding shares |  | 959,342 |  | 86,101 |

The accompanying notes are an integral part of these statements

| HALSEY DRUG CO., AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) |  |  |
| :---: | :---: | :---: |
| Amounts in thousands | THREE MON | HS ENDED |
|  | MARCH | 31 |
|  | 1997 | 1996 |
| Cash flows from operating activities |  |  |
| Net loss | $(\$ 3,147)$ | (\$1,753) |
| Adjustments to reconcile net loss to net cash used in operating activities |  |  |
| Depreciation and amortization .............. | 457 | 533 |
| Accrued Department of Justice interest | 50 | 59 |
| Changes in assets and liabilities |  |  |
| Accounts receivable | (195) | 158 |
| Other receivable | 1,000 | -- |
| Inventories | 59 | (191) |
| Prepaid insurance and other current assets | 57 | 47 |
| Accounts payable | (409) | 414 |
| Accrued expenses | 1,305 | 147 |
| Total adjustments | 2,324 | 1,167 |
| Net cash used in operating activities | (823) | (586) |
| Cash flows from investing activities |  |  |
|  |  | (188) |
| (Decrease)increase in other assets | (1) | 33 |
| Net cash used in investing activities | (1) | (155) |
| Cash flows from financing activities |  |  |
| Increase in notes payable | 900 | -- |
| Decrease in due to banks | (719) | -- |
| Issuance of common stock for payment of interest .... | 112 | -- |
| Exercise of warrants of convertible debentures ...... | 72 | -- |
| Exercise of stock options ......... | 254 | -- |
| Proceeds from issuance of treasury stock | 100 | 158 |
| Bank overdraft ............................ | 8 | 480 |
| Net cash provided by financing activities | 727 | 638 |
| NET (DECREASE)INCREASE IN CASH AND CASH EQUIVALENTS | (97) | 103 |
| Cash and cash equivalents at beginning of period ........ | 118 | 353 |
| Cash and cash equivalents at end of period | \$ 21 | \$ 250 |

## HALSEY DRUG CO., INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY(DEFICIT)
Three months ended March 31, 1997
Amounts in thousands except per share data
(UNAUDITED)

|  | Common Stock, \$.01 par value |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  | Additional paid-in capital |  | Accumulated deficit |  |  |  | Total |  |
| Balance January 1, 1997 | 13,175,708 | \$ | 131 | \$ | 23,316 | (\$ | 29,484) | $(474,603)$ | (\$ 1, 044) | (\$ | 7,081) |
| Net Loss for the three months ended March 31, 1997 |  |  |  |  |  |  | $(3,147)$ |  |  |  | $(3,147)$ |
| Conversion of convertible subordinated promissory note | 642,407 |  | 7 |  | 1,529 |  |  |  |  |  | 1,536 |
| Issuance of shares as payment of interest | 34,754 |  |  |  | 112 |  |  |  |  |  | 112 |
| Sale of treasury stock | 25,000 |  |  |  | 45 |  |  | 25,000 | 55 |  | 100 |
| Exercise of warrants of convertible debentures | 22,267 |  |  |  | 72 |  |  |  |  |  | 72 |
| Stock options exercised | 79,631 |  | 1 |  | 253 |  |  |  |  |  | 254 |
| Balance at March 31, 1997 | 13,979,767 | \$ | 139 | \$ | 25,327 | (\$ | 32,631) | $(449,603)$ | (\$ 989) | (\$ | 8,154) |

The accompanying notes are an integral part of this statement

## NOTE 1 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Halsey Drug Co., Inc. and subsidiaries (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for the three months ended March 31, 1997 have been made, but the financial results for the three months period ended March 31, 1997 are not necessarily indicative of the results that may be expected for the full year ended December 31 1997. The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto for the year ended December 31, 1996 included in the Company's Annual Report on Form 10-K.

As of March 31, 1997, the Company has a working capital deficiency of approximately $\$ 14,344,000$, has an accumulated deficit of approximately $\$ 32,631,000$, has incurred a loss of approximately $\$ 3,147,000$ during the three months ended March 31, 1997, and is not in compliance with its financial covenants pursuant to its banking agreement and its convertible subordinated debenture agreement. In addition, the Company is delinquent in the payment of its payroll taxes and the Company's credit agreement with its banks expires June 30, 1997. These factors and other matters as discussed in Annual Report on Form $10-\mathrm{K}$ at December 31, 1996, raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relative to the recoverability and classification of recorded asset amounts or amounts and classification of liabilities that might be necessary should the Company be unable to continue in existence. Management's plans with respect to those conditions include seeking alternative sources of financing. In this regard, the Company (a) is reviewing several unsolicited expressions of interest from prospective joint venture partners and investors, (b) plans to refinance or extend the maturity date of the Company's bank debt, (c) has sold the rights to one of its products to a major vendor and has received a commitment for future production of such product and submitted Abbreviated New Drug Applications ("ANDA") for approval by the Food and Drug Administration ("FDA"). There can be no assurance that management can obtain alternative sources of financing or obtain approvals for the ANDA's.

Note 2 - Inventories
(Amounts in thousands)
Inventories consists of the following:

| March 31, 1997 | December 31, 1996 |
| :---: | :---: |
| \$2, 087 | \$2, 121 |
| 1, 002 | 1, 018 |
| 610 | 619 |
| ------ | ---- |
| \$3,699 | \$3,758 |
| ====== | ====== |

As per the agreement with Mallinckrodt Acquisition, Inc. (Mallinckrodt), on January 9,1997, the Bank Group received payment of \$1,000,000, towards principal reduction, interest payments and legal expenses which reduced the principal balance outstanding to approximately $\$ 2,476,000$. In addition, during the first quarter of 1997, the Company borrowed from and issued to several debenture holders and shareholders, unsecured, demand promissory notes in the amount of $\$ 900,000$, bearing interest at $12 \%$ per annum, with interest payable quarterly.

During March 1997, pursuant to the agreement with Zatpack, Inc., the convertible subordinated promissory note in the amount of $\$ 1,292,000$ and accrued interest of approximately $\$ 243,000$ were converted to common stock.

Borrowings under long-term debt consist of the following at March 31, 1997 and December 31, 1996.

|  | $\begin{gathered} \text { (Amounts } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { nousands) } \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| Convertible subordinated promissory note | \$ | \$ 1,508 |
| Subordinated promissory note | 1,400 | 1,400 |
| Other | 1,125 | 225 |
|  | 2,525 | 3,133 |
| Less current maturities | $(2,525)$ | $(1,625)$ |
|  | \$ | \$ 1,508 |

## NOTE 4 - Contingencies

The Company currently is a defendant in several lawsuits involving product liability claims. The Company's insurance carriers have assumed the defense for all product liability and other actions involving the Company. The final outcome of these lawsuits cannot be determined at this time, and accordingly, no adjustment has been made to the consolidated financial statements.

NOTE 5 - New Accounting Pronouncement
In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, Earnings Per Share, which is effective for financial statements for both interim and annual periods ending after December 31, 1997. Early adoption of the new standard is not permitted. The new standard eliminates primary and fully diluted earnings per share and requires presentation of basic and diluted earnings per share together with disclosure of how the per share amounts were computed. The adoption of this new standard is not expected to have material impact on the disclosure of earnings per share in the financial statements.

HALSEY DRUG CO.,INC. AND SUBSIDIARIES
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

|  | Three months ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | Percentage of | Net Sales | Percentage Change <br> Year-to-Year <br> Increase (decrease) |
|  | 1997 | 1996 | 1997 as compared to 1996 |
|  | \% | \% | \% |
| Net Sales | 100.0 | 100.0 | (31.8) |
| Cost of goods sold | 144.4 | 90.0 | (9.5) |
| Gross profit(loss) | (44.4) | 10.0 | (402.6) |
| Research \& Development | 5.8 | 8.6 | (53.9) |
| Selling, general and administrative expenses | 51.4 | 33.0 | (6.0) |
| Loss from operations | (101.6) | (31.6) | (119.0) |
| Interest expense | 9.1 | 10.4 | (40.2) |
| Loss before income taxes | (110.7) | (42.1) | (79.5) |
| Provision for income taxes | -- | -- |  |
| Net loss | (110.7) | (42.1) | 79.5 |

Three months ended March 31, 1997 vs three months ended March 31, 1996

Net Sales

The Company's net sales for the three months ended March 31, 1997 of $\$ 2,843,0000$ represents a decrease of $\$ 1,323,000(31.8 \%)$ as compared to net sales for the three months ended March 31, 1996 of $\$ 4,166,000$. This decrease is as a result of the removal from the marketplace of four products and the withdrawal of four ANDA's by the Company, pursuant to a requirement by the FDA, as a pre-condition to release of the Company from the FDA's Application Integrity Policy ("AIP").

Cost of Goods Sold

For the three months ended March 31, 1997, cost of goods sold increased by approximately $\$ 356,000$ as compared to the three months ended March 31, 1996. The increase for 1997 is attributable to the reduction in shipments and unabsorbed manufacturing costs which directly impact upon the Company's cost of sales and gross margin. Gross margin as a percentage of sales for the three months ended March 31, 1997 was (44.4\%) as compared to $10.0 \%$ for the three months ended March 31, 1996.

Selling, General and Administrative Expenses

Selling, general and administrative expenses as a percentage of sales for the three months ended March 31, 1997 and 1996 were $51.4 \%$ and $33.0 \%$, respectively.

Research and Development Expenses

Research and development expenses as a percentage of sales for the three months ended March 31, 1997 and 1996 was $54.9 \%$ and $33.1 \%$, respectively. The Company's research and development program continues to concentrate its efforts toward the submission of new products to the FDA.

Net Earnings (Loss)

For the three months ended March 31, 1997, the Company had net loss of $\$ 3,147,000$ as compared to a net loss of $\$ 1,753,000$ for the three months ended March 31, 1996. This decrease is as a result of unabsorbed manufacturing costs and the removal from the marketplace of four products and the withdrawal of four ANDA's by the Company, pursuant to a requirement by the FDA, as a pre-condition to release of the Company from the AIP.

## Liquidity and Capital Resources

At March 31, 1997, the Company had cash and cash equivalents of $\$ 21,000$ as compared to $\$ 118,000$ at December 31,1996 . The Company had a working capital deficiency at March 31, 1997 of $\$ 14,344,000$ and $\$ 12,201,000$ at December 31, 1996.

The removal from the marketplace of four products and the withdrawal of our ANDA's pursuant to a requirement by the FDA, as a pre-condition to the release of the Company from the AIP on December 19, 1996 combined with the lack of available borrowing under the company's credit agreement, materially, and adversely affected the Company cash position and has severely limited the Company's capital resources.

The Company's Credit Agreement with its banks which expired on December 31, 1996, was extended to June 30, 1997. As per the agreement with Mallinckrodt, on January 9, 1997, the Bank Group received payment of $\$ 1,000,000$, towards principal reduction, interest payments and legal expenses which reduced the principal balance outstanding to approximately $\$ 2,476,000$.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HALSEY DRUG CO., INC.

Date: May 20, 1996

Date: May 20, 1996

BY:s/s Rosendo Ferran
Rosendo Ferran
President and Chief
Executive Officer
BY:s/s Robert J. Mellage
Robert J. Mellage
Corporate Controller
Exhibit
Description

Financial Data Schedule, which is submitted electronically to the Securities and Exchange Commission for information only and not filed.

This schedule contains summary financial information extracted from the Condensed Consolidated Statement of Financial Condition At March 31, 1996 (Unaudited) and the Condensed Consolidated Statement of Income for the Three Months Ended March 31, 1996 (Unaudited) and is qualified in its entirety by reference to such financial statements.

## 1,000

3-MOS

> DEC-31-1997
> MAR-31-1997

21
$875^{0}$
454
3,699
4,336
18,902
13,104
10, 526
18,680

| 0 | 0 |
| :---: | :---: |
|  | 0 |
|  | 139 |

10,526
25, 327

$$
2,843
$$

0 4, 005
0
1,725
260
$(3,147)$
0
${ }^{0}$
$(3,147)^{0}$
(0.24)


[^0]:    The accompanying notes are an integral part of these statements

