# For the quarterly period ended March 31, 1996 

OR
TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

COMMISSION FILE NUMBER 1-10113

> HALSEY DRUG CO., INC.
(Exact name of registrant as specified in its charter)
New York
11-0853640
(State or other Jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)

1827 Pacific Street
Brooklyn, New York
11233
(Address of Principal executive officer) (Zip Code)
(718) 467-7500
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 50 days.

YES X NO

As of May 9,1996 the registrant had $9,058,858$ Shares of Common Stock, \$.01 par value, outstanding.

## HALSEY DRUG CO., \& SUBSIDIARIES

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PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS
HALSEY DRUG CO., INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

## (UNAUDITED)

(Amounts in thousands)

| 1996 | 1995 |
| :---: | :---: |
| MARCH 31 | DECEMBER 31 |

CURRENT ASSETS

Cash
\$ 250
\$ 353
Accounts Receivable - trade, net of
allowances for doubtful accounts of $\$ 221$ and \$ 280
and $\$ 280$ in 1996 and 1995, respectively ...........

| 1,531 | 1,689 |
| ---: | ---: |
| 7,907 | 7,716 |
| 609 | 656 |
| ---- | ---- |
| 10,297 | 10,414 |
| 7,157 | 7,394 |
| 1,900 | 1,900 |
| 959 | 1,054 |
| ------ | ------ |
| $\$ 20,313$ | $\$ 20,762$ |
| $=======$ | $=====$ |


|  | (UNAUDITED) |  |
| :---: | :---: | :---: |
| (Amounts in thousands) | 1996 | 1995 |
|  | MARCH 31 | DECEMBER 31 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| CURRENT LIABILITIES |  |  |
| Bank overdraft | \$ 693 | \$ 213 |
| Due to Banks | 3,395 | 3,395 |
| Current maturities of long-term debt | 200 | 200 |
| Convertible Subordinated Debentures | 7,367 | 7,347 |
| Department of Justice settlement | 2,059 | 2,000 |
| Accounts payable | 2,960 | 2,546 |
| Accrued expenses | 2,034 | 1,867 |
| Advances from minority stockholders | 206 | 206 |
| Income taxes payable | 13 | 33 |
| Total current liabilities | 18,927 | 17,807 |
| LONG-TERM DEBT | 2,621 | 2,595 |
| CONTINGENCIES |  |  |
| STOCKHOLDERS' EQUITY (DEFICIT) |  |  |
| Common stock - \$.01 par value; authorized 20,000,000, shares; issued and outstanding 8,540,192 shares at March 31,1996 and 8,973,459 shares at December |  |  |
| Additional paid-in capital | 14,616 | 14.459 |
| Accumulated deficit | $(14,842)$ | $(13,089)$ |
|  | (135) | 1,460 |
| Less: Treasury stock - at cost (500,000 shares) | 1,100 | $(1,100)$ |
| Total stockholders' equity | $(1,335)$ | 360 |
|  | \$ 20,313 | \$ 20,762 |

[^0]
## HALSEY DRUG CO., INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)



[^1]


[^2]NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

## NOTE 1 - Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of Halsey Drug Co., Inc. and subsidiaries (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for the three months ended March 31, 1996 have been made, but the financial results for the three months period ended March 31, 1996 are not necessarily indicative of the results that may be expected for the full year ended December 31, 1996. The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto for the year ended December 31, 1995 included in the Company's Annual Report on Form 10-K.

Note 2 - Inventories
(Amounts in thousands)
Inventories consists of the following:


NOTE 3 - Debt
The Company's Credit Agreement with its banks expired on March 31, 1996, at which time the Company was required to repay all outstanding principal plus any accrued interest, or approximately $\$ 3,395,000$ and $\$ 31,000$ oof accrued interest. The Company has not repaid such amount and interest continues to accrue.

Borrowings under long-term debt consist of the following at March 31, 1996 and December 31, 1995.

|  | (Amounts in thousands) 19961995 |  |
| :---: | :---: | :---: |
| Convertible subordinated promissory note | \$1,422 | \$1,395 |
| Subordinated promissory note | 1,400 | 1,400 |
|  | 2,822 | 2,795 |
| Less current maturities | ( 200) | (200) |
|  | \$2, 621 | \$2,595 |

## NOTE 4 - Contingencies

The Company currently is a defendant in several lawsuits involving product liability claims. The Company's insurance carriers have assumed the defense for all product liablility and other actions involving the Company. The final outcome of these lawsuits cannot be determined at this time, and accordingly, no adustment has been made to the consoldated financial statements.

A lawsuit has been filed by the minority shareholders of H. R. Cenci Laboratories, Inc. ("Cenci") and Cenci Powder Products, Inc. ("Cenci Powder") against the Company and several of the officers of the Company. The lawsuit alleges that the Company has breached several representations made during the course of negotiations leading to the Company's purchase of $51 \%$ of the stock of Cenci. This action seeks unspecified compensatory damages, as well as punitive damages, rescission, specific performance, reformation and a declaration as to what amount, if any, is owed to plaintiff. The Company has retained California counsel to represent its interests. The parties have recently concluded conducting document and deposition discovery. Counsel for the Company moved for a summary judgment on April 30, 1996. At this preliminary stage the Company is unable at this time to predict with reasonable certainty the ultimate outcome of this matter with reasonable certainty and, accordingly, no provision has been made for any potential costs relating to this matter.

The Company was named a defendent in a complaint by the Company's labor union funds which seeks sums, approximately $\$ 272,000$, allegedly owed to these funds under the Company's collective bargainging agreement. In April 1996, the Company and the labor union funds agreed to settle the action which obligates the Company to remain current on its obligations and to pay portions of the alleged arreats in installments.

In April 1996, the Company received two complaints, seeking unspecified damages, captioned Golovatskaya v. Halsey Drug Co., 96 Civ. 0662 and Petrakova v. Halsey Drug , 96 Civ. 0660, both filed in the United States District Court for the Eastern District of New York, alleging employment discrimination and harassment against the Company. The Company has answered each of the complaints and denied the material allegations asserted against it. No discovery has taken place and the Company is unable to predict with reasonable certainty the outcome of these actions.

HALSEY DRUG CO., INC. AND SUBSIDIARIES
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS


Three months ended March 31, 1996 vs three months ended March 31, 1995
Net Sales

The Company's net sales for the three months ended March 31, 1996 of $\$ 4,166,0000$ represents a decrease of $\$ 2,707,000(39.4 \%)$ as compared to net sales for the three months ended March 31, 1995 of $\$ 6,873,000$. First quarter sales for 1995 included sales of Oxycodone HCL and Acetaminophen Tablets of approximately $\$ 1,100,000$ sold prior to the sale of the Abbreviated New Drug application ("ANDA") to Mallinckrodt Chemical, Inc. ("Mallinckrodt"). Also, included in this first quarter of 1995 are sales of inventory of approximatey $\$ 800,000$ to Mallinckrodt. In addition the decrease is attributable to price reductions effected during the quarter in an effort to meet increased competition.

Cost of Goods Sold

For the three months ended March 31, 1996, cost of goods sold decreased by approximately $\$ 1,365,000$ as compared to the three months ended March 31, 1996. The decrease for 1996 is attributable to the reduction in shipments of tablet products due to the sale at the end of the first quarter of 1995 by the Company of the tablets ANDA. In addition price reductions were effected during the quarter as a result of increased market competition. In an effort to reduce manufacturing costs, the Company has decreased operating costs through significant reductions in personnel and other expenses. The Company's gross margin as a percentage of sales for the three months ended March 31, 1996 was $10.0 \%$ as compared to $25.6 \%$ for the three months ended March 31, 1996.

Selling, General and Administrative Expenses

Selling, general and administrative expenses as a percentage of sales for the three months ended March 31, 1996 and 1995 were $33.1 \%$ and $22.4 \%$, respectively. These expenses decreased by $\$ 161,000$ or $10.5 \%$ as compared to the prior year as a result of the Company's effort to reduce expenses through implementing cost saving measures combined with a reduction in freight cost associated with a reduced sales volume at the subsidiary locations.

Research and Development Expenses

Research and development expenses increased by $129.5 \%$ as compared to the first quarter of 1995. The Company is continuing its effort to obtain FDA clearance for the Brooklyn facility. At the same time it has engaged in a research and development program which include submissions to the FDA of several new products as soon as permitted.

Net Earnings (Loss)

For the three months ended March 31, 1996, the Company had net loss of $\$ 1,753,000$ as compared to net earnings of $\$ 3,731,000$ for the three months ended March 31, 1995. This increase in loss is attributable to the reduction in shipments of tablet products due to the sale at the end of the first quarter of 1995 by the Company of the tablets ANDA combined with price reductions to compete with increase market competion.

## Liquidity and Capital Resources

At March 31, 1996, the Company had cash and cash equivalents of $\$ 250,000$ as compared to $\$ 353,000$ at December 31, 1995. The Company had a working capital deficiency at March 31, 1996 of $\$ 8,630,000$ and $\$ 7,393,000$ at December 31, 1995.

As a result of the decline in shipments of solid dosage products from the Company's Brooklyn plant following the entry of a consent decree in the proceeding between the Company and the U.S. Department of Justice, and as a result of the lack of available borrowing under the Company's credit agreement, the Company's liquidity position has been materially adversely affected since June 30, 1993 and the Company's capital resources have been severely limited. The Company has actively sought to reduce its operating costs at the Brooklyn plant, where it has made significant reductions in personnel. In addition, the Company's liquidity position has been affected during the second half of 1995 by the discontinuance of shipments of liquid products from its Cenci subsidiary as a result of review completed by the Company of this liquid operation. In an effort to reduce the loss from lower revenues at this subsidiary, the Company has reduced its operating costs at Cenci through significant reductions of personnel and other expenses.

The Company's Credit Agreement with its banks expired on March 31, 1996, at which time the Company was required to repay all outstanding principal plus any accrued interest, or approximately \$ 3,395,000 and \$31,000 of accrued interest. The Company has not repaid such amount and interest continues to accrue.

Item $1 . \quad$ Legal Proceedings.
A lawsuit hs been filed by the minority shareholders of Cenci and Cenci Powder against the Company and several officers of the Company. The lawsuit alleges that the Company has breached several representations made during the course of negotiations leading to the Company's pruchase of $51 \%$ of the stock of Cenci. The Complaint, which includes several causes of action, seeks unspecified compensatory damages, as well as punitive damages, rescission, specific performance, reformation and a declaration as to what amount, if any, is owed to plaintiff. The Company has retained California counsel to represent its interests. The parties have recently concluded conducting document and deposition discovery. Counsel for the Company moved for summary judgment on April 30, 1996. At this stage, the Company is unable to determine the outcome of this motion or litigation with any reasonable certainty.

In April 1996, the Company received two complaints, seeking unspecified damages, captioned Golovatskaya v. Halsey Drug Co., 96 Civ. 0662 and Petrakova v. Halsey Drug, 96 Civ. 0660, both filed in the United States District Court for the Eastern District of New York, alleging employment discrimination and harassment against the Company. The Company has answered each of the complaints and denied the material allegations asserted against it. No discovery has taken place and we are unable to predict with reasonable certainty the outcome of these actions.

Item 2. Changes in Securities.
None
Item 3. Defaults Upon Senior Securities
The Company was not in compliance with certain of the provisions of its Credit Agreement with its banks prior to its expiration, including but not limited to covenants relating to the maintenance of certain financial ratios. Such non-compliance constituted a technical default under each of the Company's other loan instruments. As of the date of this Report, no creditor of the Company has declared the Company to be in default under its various debt instruments.

Item 4. Submission of Matters to a Vote of Security Holders
None.
Item 5.
Other Information
None.
Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits - See Exhibit Index.
(b) Reports on Form 8-K - none.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HALSEY DRUG CO., INC.

Date: May 14, 1996

BY:s/s Rosendo Ferran
Rosendo Ferran President and Chief Executive Officer

BY:s/s Robert J. Mellage
--- -------------Corporate ControllerDescription

Financial Data Schedule, which is submitted electronically to the Securities and Exchange Commission for informatin only and not filed.

This schedule contains summary financial information extracted from the Condensed Consolidated Statement of Financial Condition At March 31, 1996(Unaudited) and the Condensed Consolidated Statement of Income for the Three Months Ended March 31, 1996(Unaudited) and is qualified in its entirety by reference to such financial statements.

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3-MOS

## DEC-31-1996

MAR-31-1996
250
$752^{0}$
1,752
221
7,907
10,297
11,518
20, 313
18,927
0
0
91
20,313
14,616

0
4,166

- 3,74

0
1,735
0
435
$(1,753)$
0
$0^{0}$
0
$(1,753)$
(0.22)


[^0]:    The accompanying notes are an integral part of these statements

[^1]:    The accompanying notes are an integral part of these statements

[^2]:    The accompanying notes are an integral part of these statements

